

**1Q FY2012** (April 1, 2011 – June 30, 2011)

---

# Financial Announcement

TOKYO ELECTRON

August 1, 2011



**TOKYO ELECTRON**

CORP IR/August 1, 2011

---

# 1Q FY2012 Consolidated Financial Summary

1Q FY2012: April 1, 2011 - June 30, 2011  
FY2012: April 1, 2011 - March 31, 2012

August 1, 2011



# Profit and Loss Results

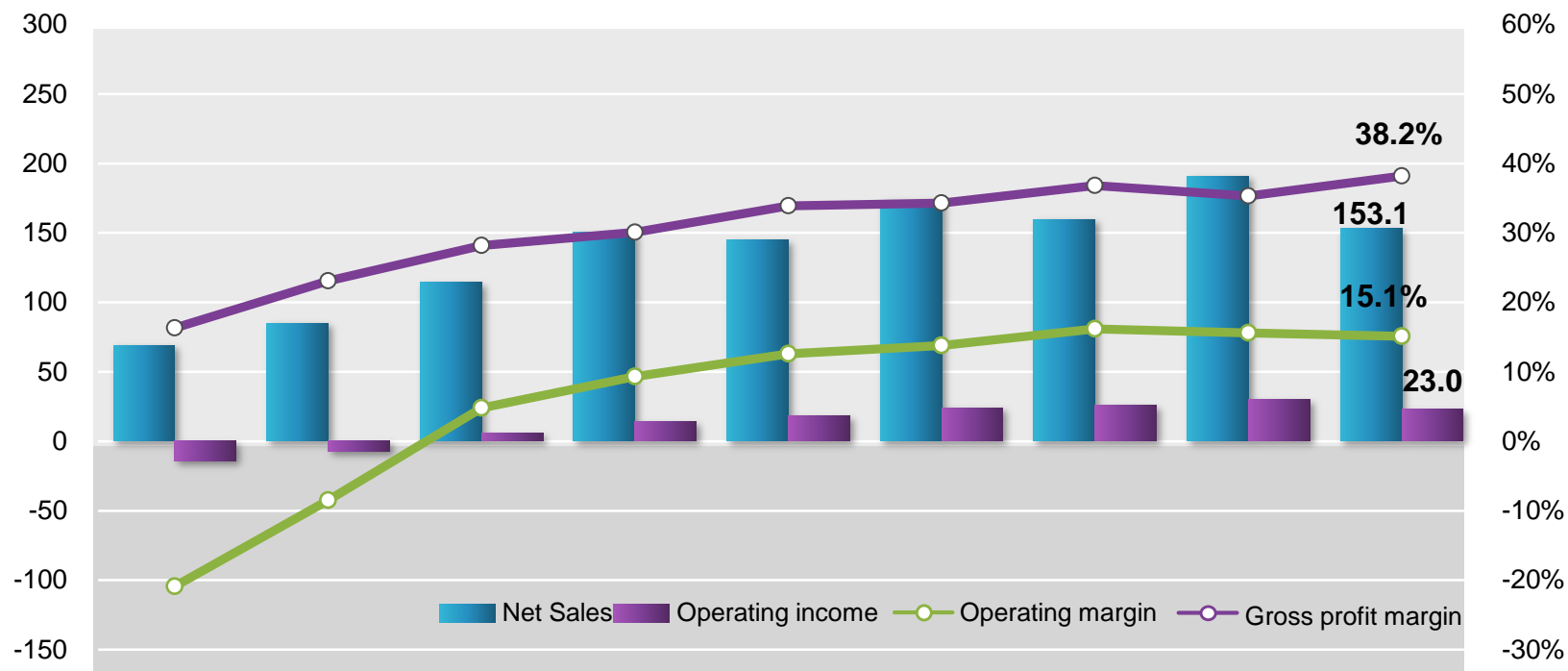
(Billions of Yen)

	FY2011				FY2012	
	1Q	2Q	3Q	4Q	1Q	YoY Change
Net sales	144.8	173.5	159.6	190.6	153.1	+5.7%
SPE	103.1	137.0	115.3	155.7	120.8	+17.1%
FPD/PVE	20.3	12.5	21.9	11.8	12.5	-38.3%
EC/CN	21.3	23.7	22.2	22.9	19.6	-7.8%
Others	0.0	0.1	0.0	0.1	0.0	+0.5%
Operating income	18.3 (12.6 %)	24.0 (13.8 %)	25.8 (16.2 %)	29.7 (15.6 %)	23.0 (15.1 %)	+26.0% (+2.5% pts)
Income before income taxes	19.2	25.7	26.6	27.9	23.4	+21.7%
Net income	14.7	18.7	18.6	19.8	16.6	+13.0%
						(Yen)
EPS	82.27	104.60	104.26	110.60	92.91	+12.9%

1. SPE : Semiconductor Production Equipment, FPD/PVE : Flat Panel Display and Photovoltaic Cell Production Equipment, EC/CN : Electric Components and Computer Networks
2. Numbers shown in ( ): Profit ratios
3. YoY changes and profit ratios are calculated using full amounts, before rounding.

# Net Sales & Operating Margin

(Billions of Yen)

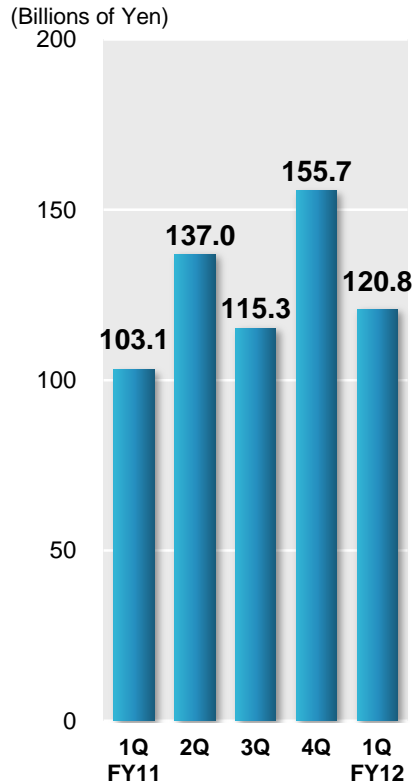


	FY10/1Q	2Q	3Q	4Q	FY11/1Q	2Q	3Q	4Q	FY12/1Q
Net Sales	68.9	84.9	114.2	150.4	144.8	173.5	159.6	190.6	153.1
Operating income	-14.3	-7.2	5.5	13.9	18.3	24.0	25.8	29.7	23.0
Operating margin	-20.9%	-8.5%	4.8%	9.3%	12.6%	13.8%	16.2%	15.6%	15.1%
Gross profit margin	16.3%	23.1%	28.2%	30.1%	33.9%	34.3%	36.8%	35.3%	38.2%

# Net Sales by Division

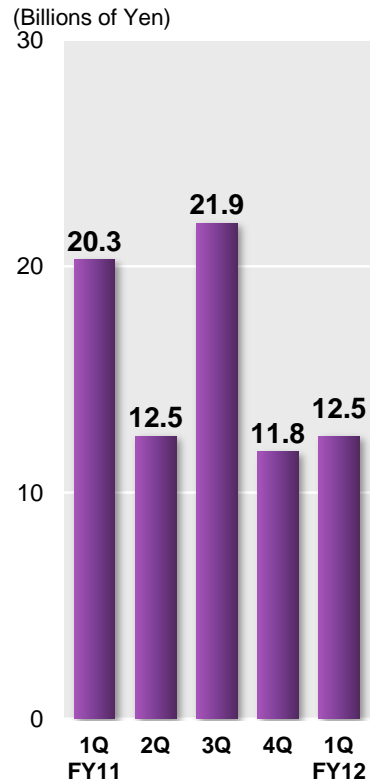
## SPE Division

(Semiconductor Production Equipment)



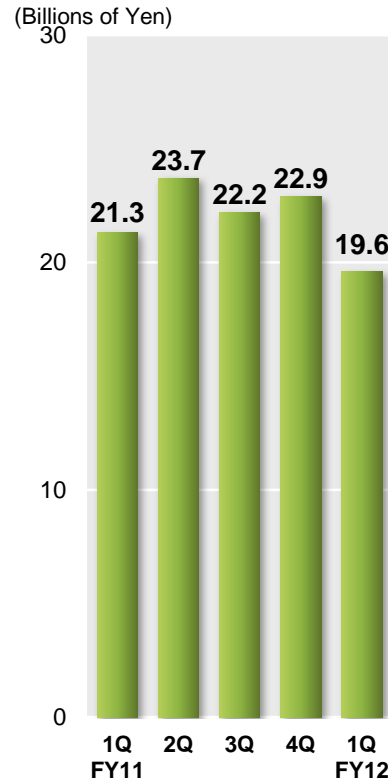
## FPD/PVE Division

(FPD/PV Cell Production Equipment)



## EC/CN Division

(Electronic Components, Computer Networks)

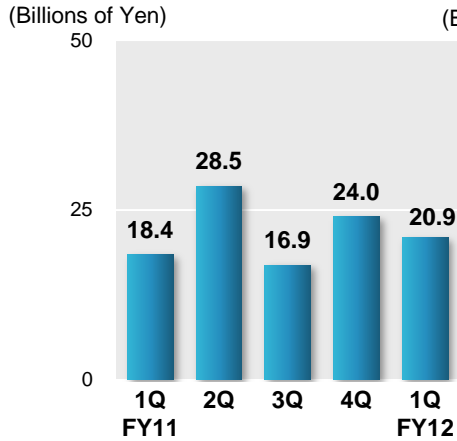


## Composition

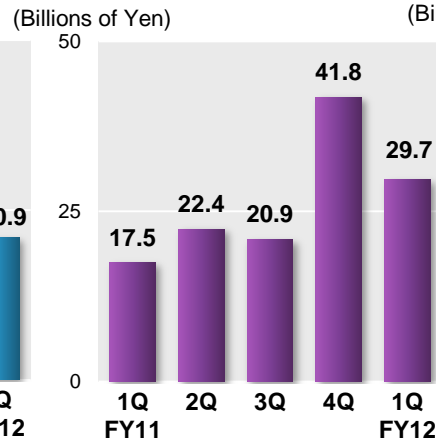


# SPE Sales by Region

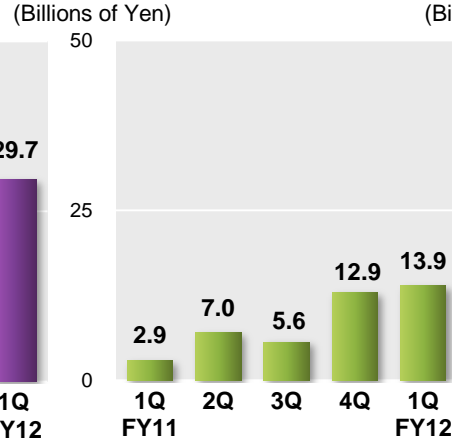
## Japan



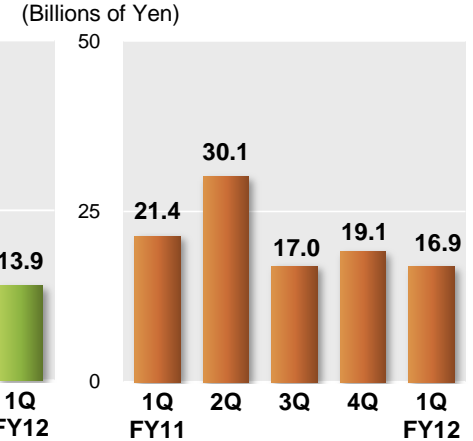
## U.S.



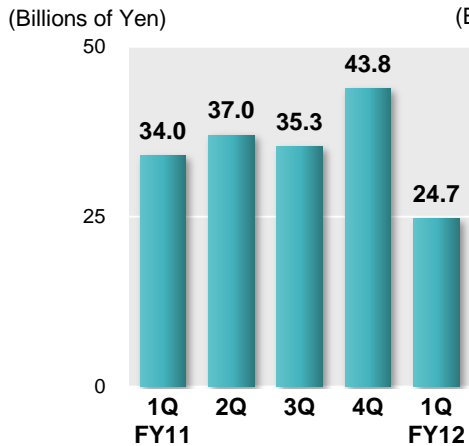
## Europe



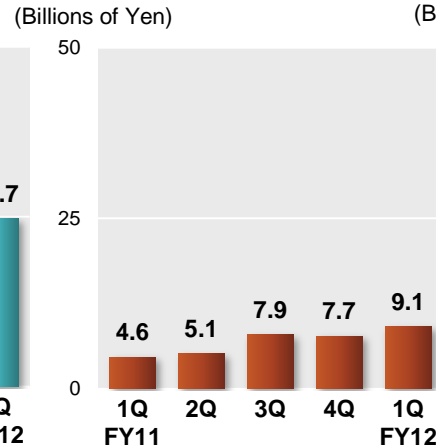
## Korea



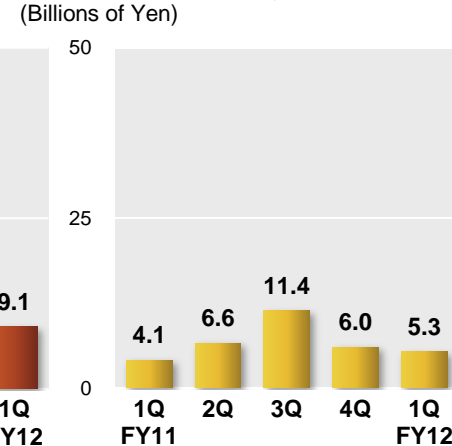
## Taiwan



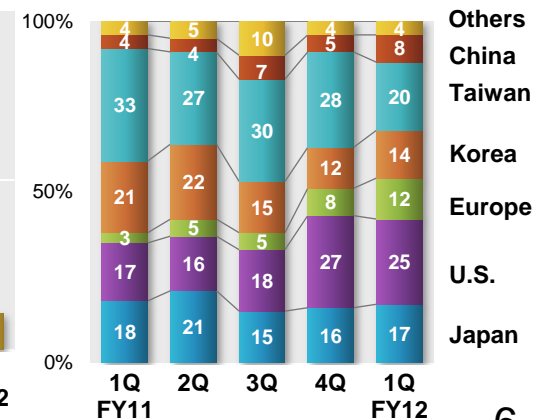
## China



## S.E. Asia, Others

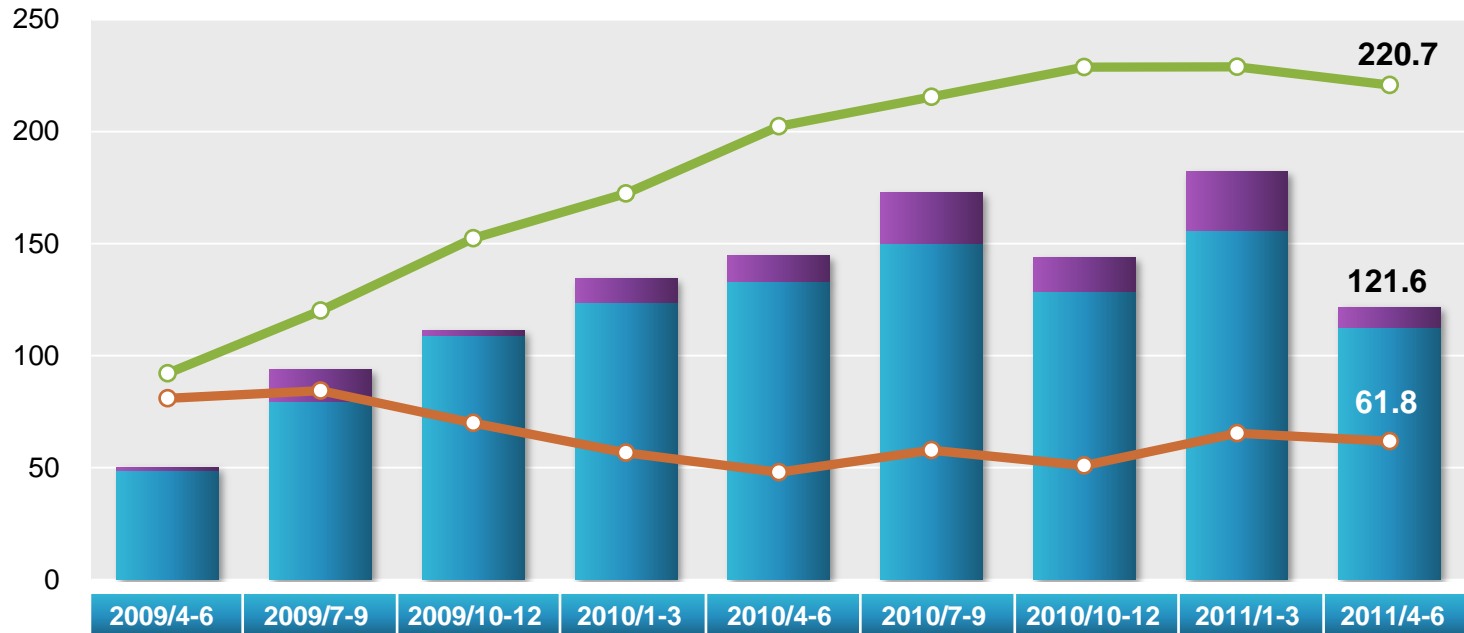


## Region Composition



# Orders, Order Backlog

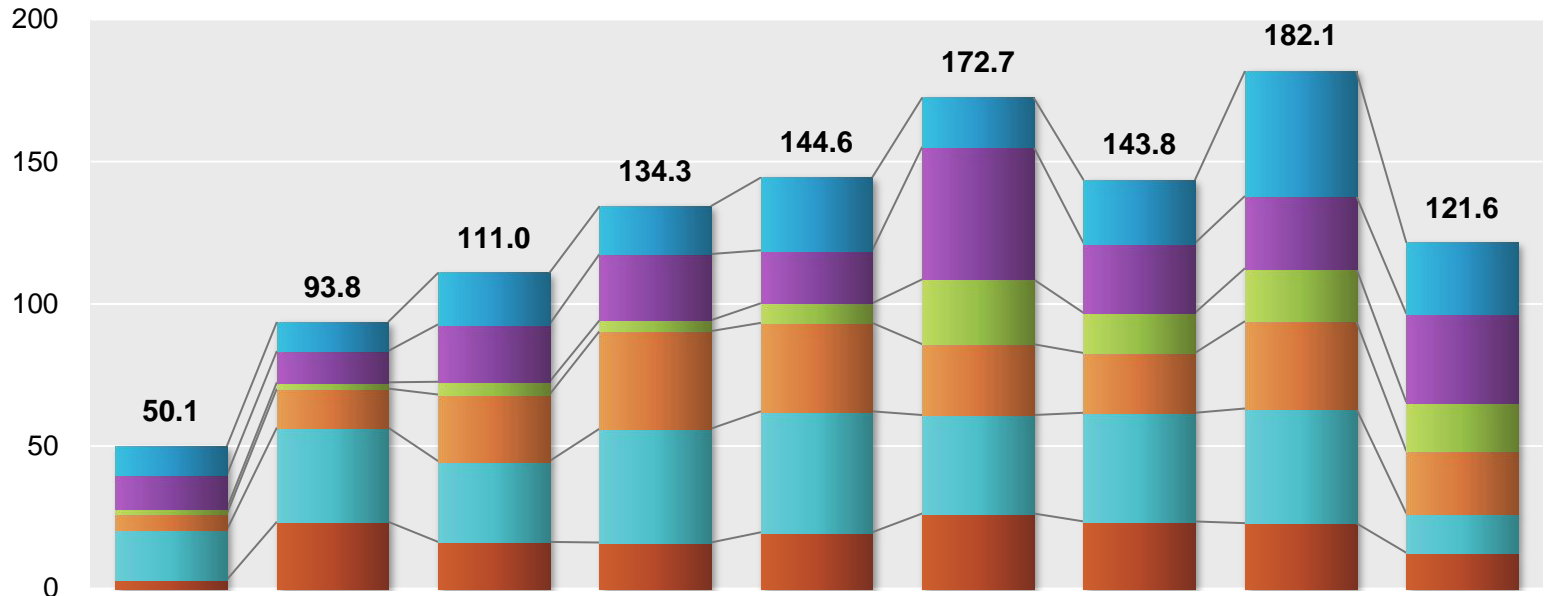
(Billions of Yen)



SPE Orders	48.7	79.6	108.8	123.6	133.2	150.2	128.6	155.8	112.6
FPD/PV Orders	1.4	14.2	2.2	10.6	11.4	22.4	15.2	26.3	8.9
SPE Order backlog	92.0	120.0	152.3	172.3	202.3	215.5	228.8	228.9	220.7
FPD/PV Order backlog	81.0	84.4	70.0	56.7	47.9	57.8	51.0	65.4	61.8

# Orders by Region: SPE, FPD/PVE

(Billions of Yen)



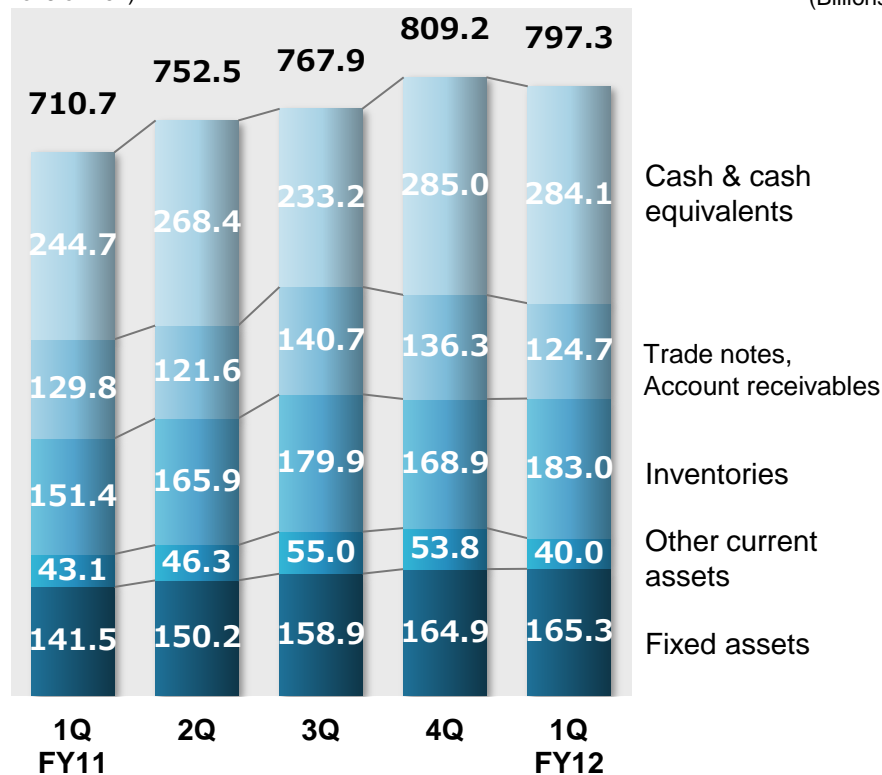
	2009/4-6	2009/7-9	2009/10-12	2010/1-3	2010/4-6	2010/7-9	2010/10-12	2011/1-3	2011/4-6
Japan	10.1	10.2	18.1	16.8	25.6	17.3	22.2	43.9	25.0
U.S.	11.8	11.0	20.2	23.3	18.6	46.6	24.5	25.4	31.1
Europe	1.9	2.2	4.5	3.8	6.9	22.8	14.1	18.6	17.2
Korea	5.6	13.7	23.4	34.3	31.1	24.9	21.0	30.7	21.9
Taiwan	17.5	33.1	28.4	40.0	42.5	34.6	38.2	40.3	13.7
China, Southeast Asia, Others	3.0	23.4	16.3	16.1	19.7	26.3	23.5	22.9	12.5



# Balance Sheet

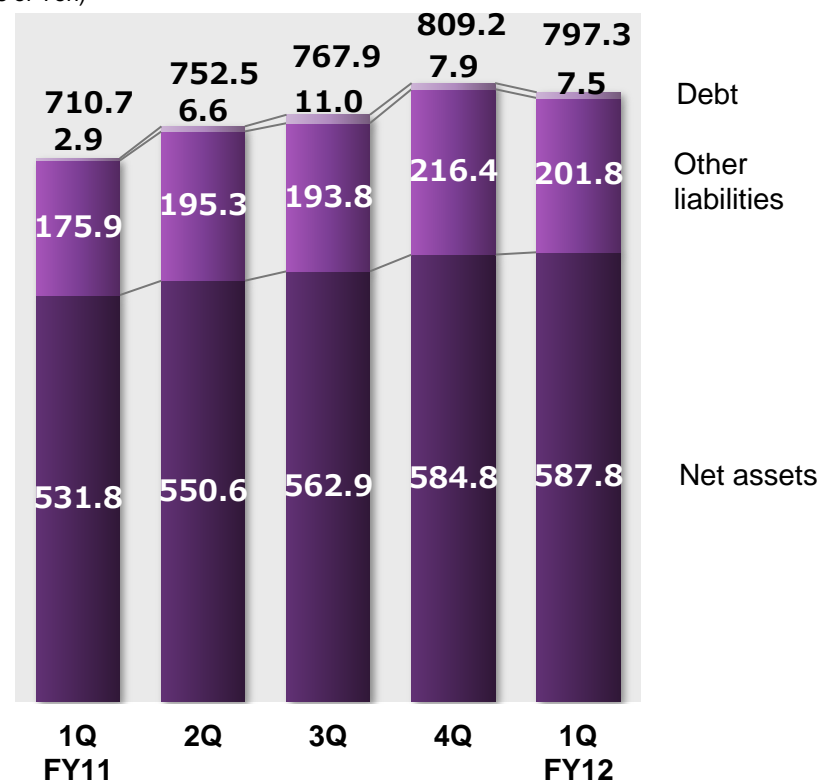
## Assets

(Billions of Yen)



## Liabilities & Net Assets

(Billions of Yen)

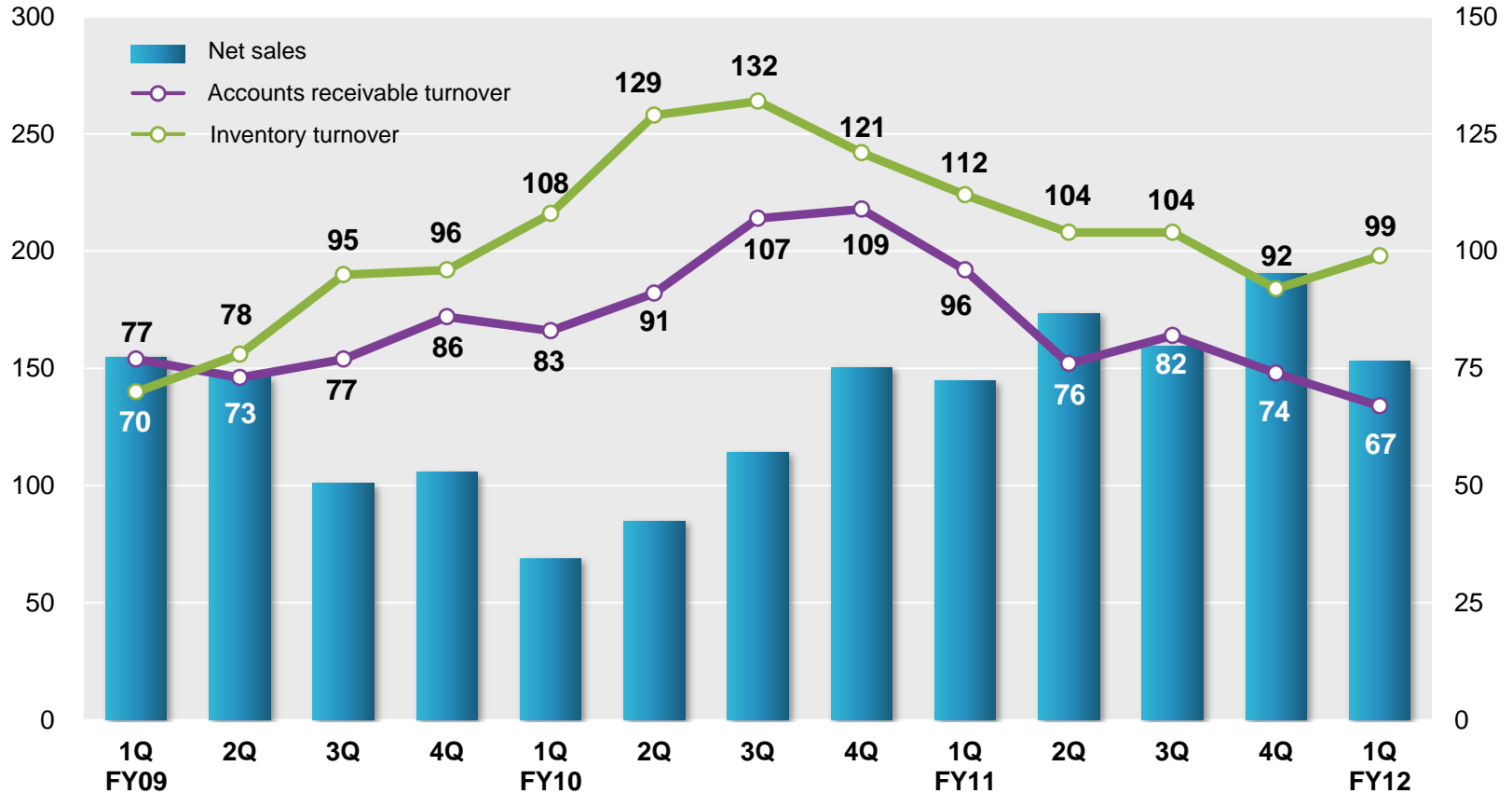


Cash and cash equivalents: Cash and deposits + Certificate of deposit (Securities in B/S).

# Inventory Turnover and AR Turnover

(Billions of Yen)

(Days)



\*Turnover days=Inventory or AR at the end of each quarter/ last 12 months sales × 365

# Cash Flow

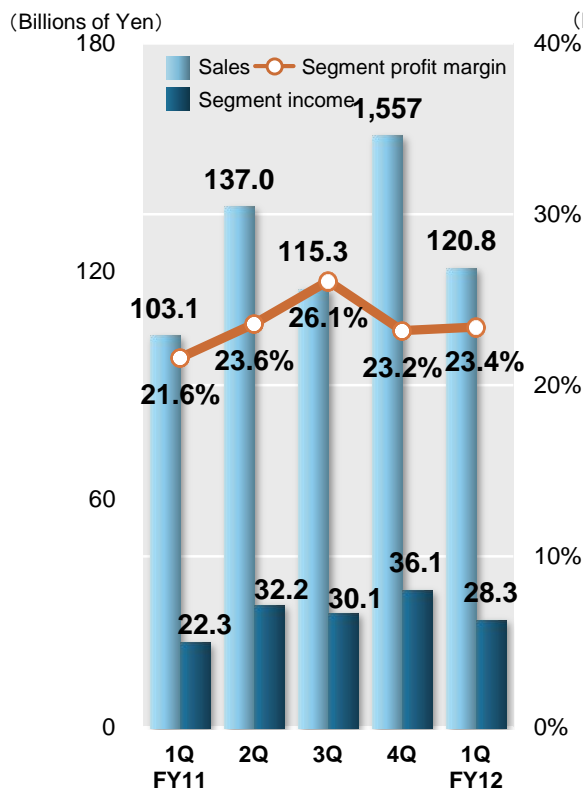
(Billions of Yen)

	FY2011				FY2012
	1Q	2Q	3Q	4Q	1Q
Cash flow from operating activities	9.8	31.3	-21.4	63.4	18.0
Cash flow from investing activities	-4.4	-11.5	-10.9	-8.9	-58.7
Payment for purchase of property, plant, equipment and others	-4.4	-11.5	-10.9	-8.9	-4.7
Time deposits over 3 months					-54.0
Cash flow from financing activities	-3.7	4.0	-2.5	-3.0	-14.2
Cash and cash equivalents at end of term	124.7	148.4	113.2	165.0	110.1
Cash and deposits at end of term (certificate of deposits included)	244.7	268.4	233.2	285.0	284.1

# Segment Information

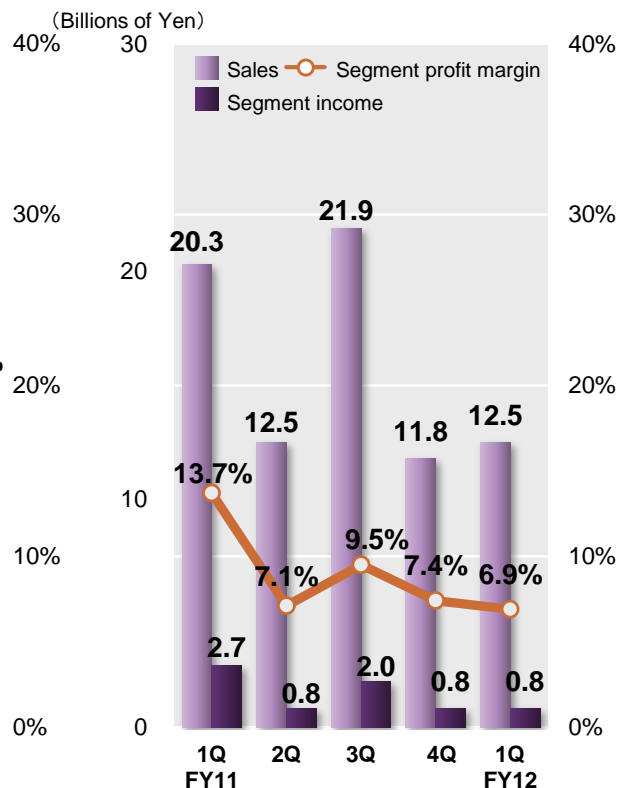
## SPE

(Semiconductor Production Equipment)



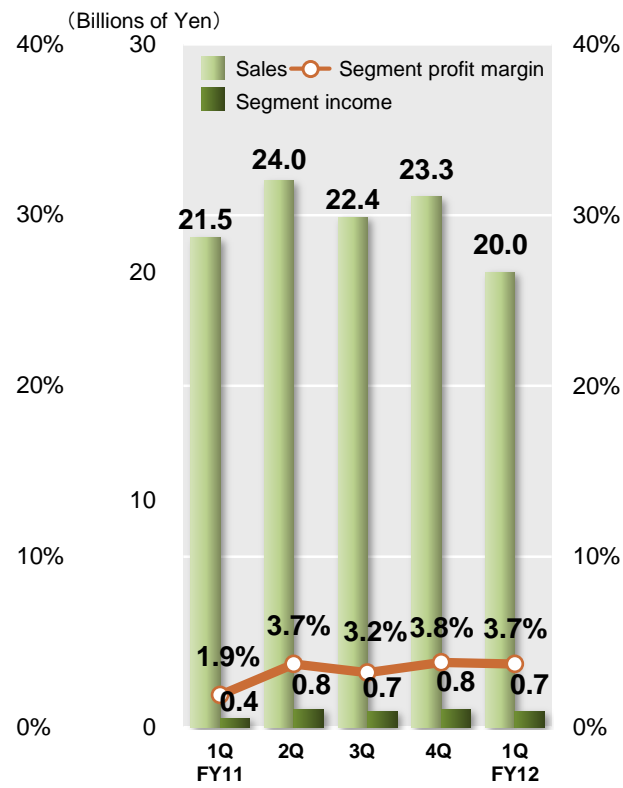
## FPD/PVE

(FPD/PV Cell Production Equipment)



## EC/CN

(Electronic Components and Computer Networks)



The reportable segments by the company provide separate financial information pertaining to the various segments of the company, which is reviewed periodically by the management to evaluate corporate performance as well as make decisions about the allocation of management resources.

1. Segment income is adjusted against quarterly net income before taxes in the quarterly consolidated income statement.
2. Profit ratios are calculated using full amounts, before rounding.